AVS SUMMIT ONLINE

TRA05

SAP on AWS: Unlocking value from your investment

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Business Development Lead - Enterprise Applications Amazon Web Services



SAP on AWS customers

Over 5 thousand active customers running SAP on AWS





















































































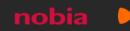






























hansgrohe



Travis Perkins



B Barcelonesa











Pickn Pay





HUDBAY



Liberty Mutual.



TATA MOTORS











PALACE



◆ Navantia







































































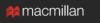


















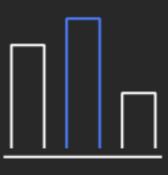










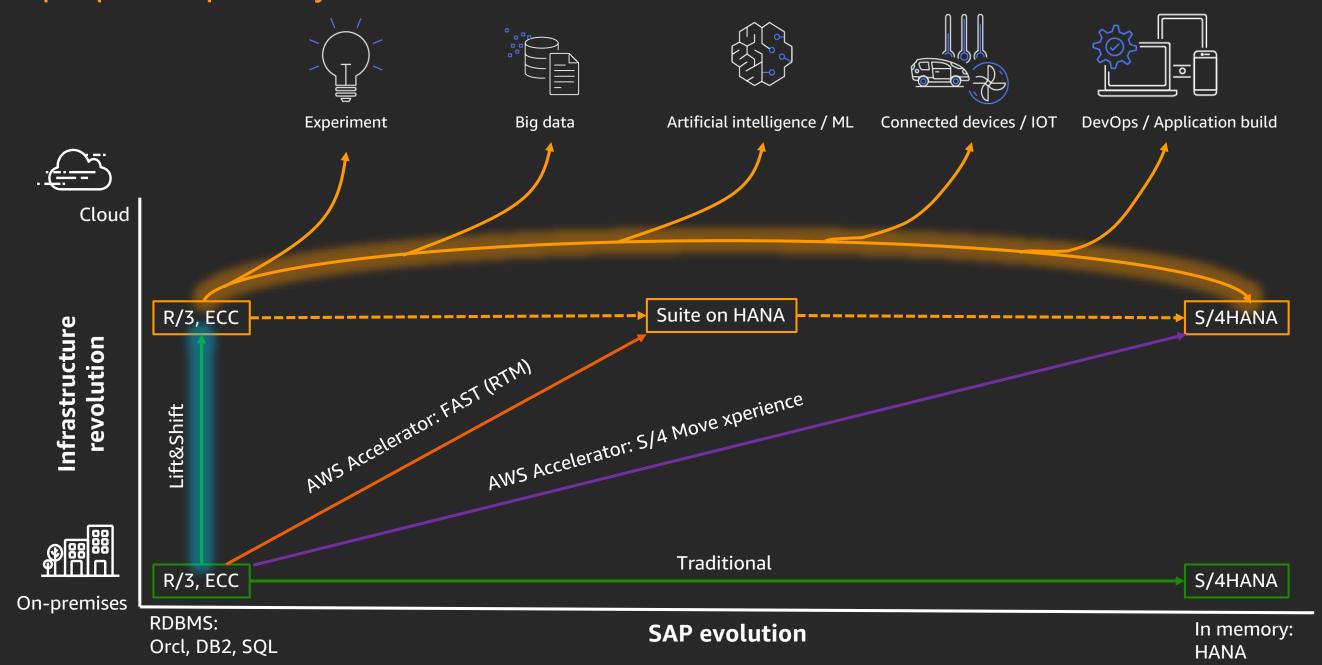




Multiple proven pathways

Expanding benefits over time

How to get started



Origin Energy Video



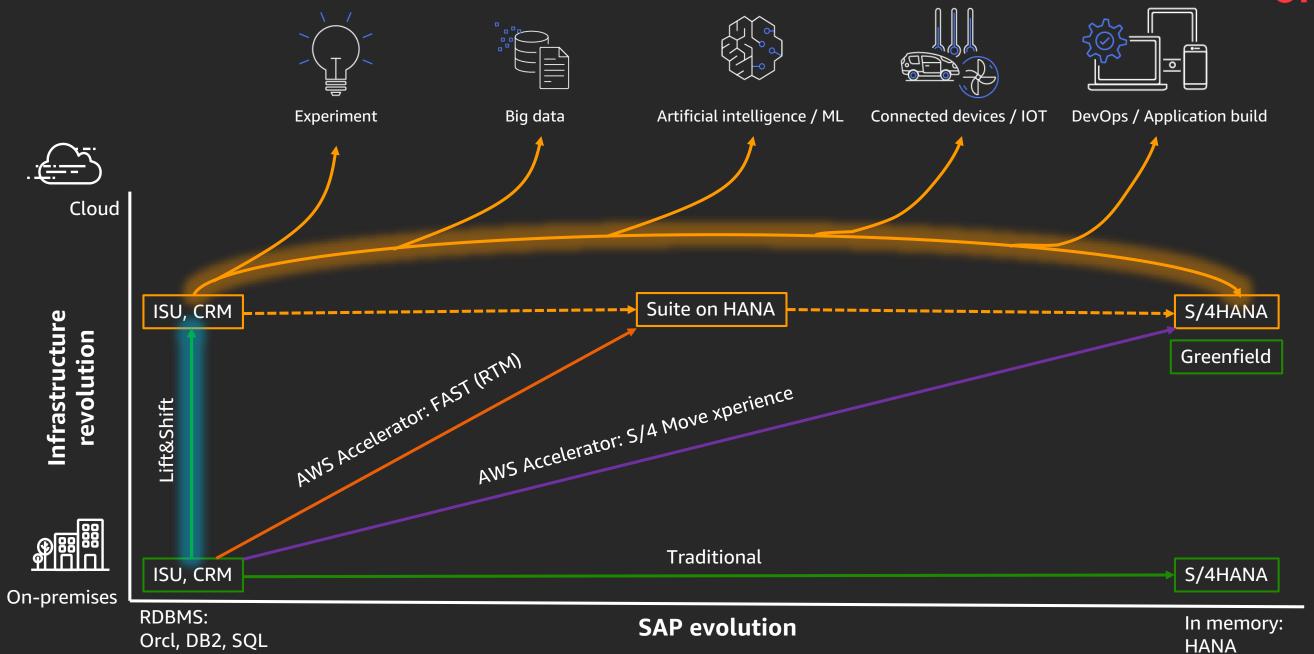


SAP IS-U, CRM, BW, PI, GRC

Mission Critical

- -10% SAP CRM response times
- -20% online response times
- -30% batch processing times
- -50% operating costs
- 50TB data migrated in 48 hours







SAP ECC6

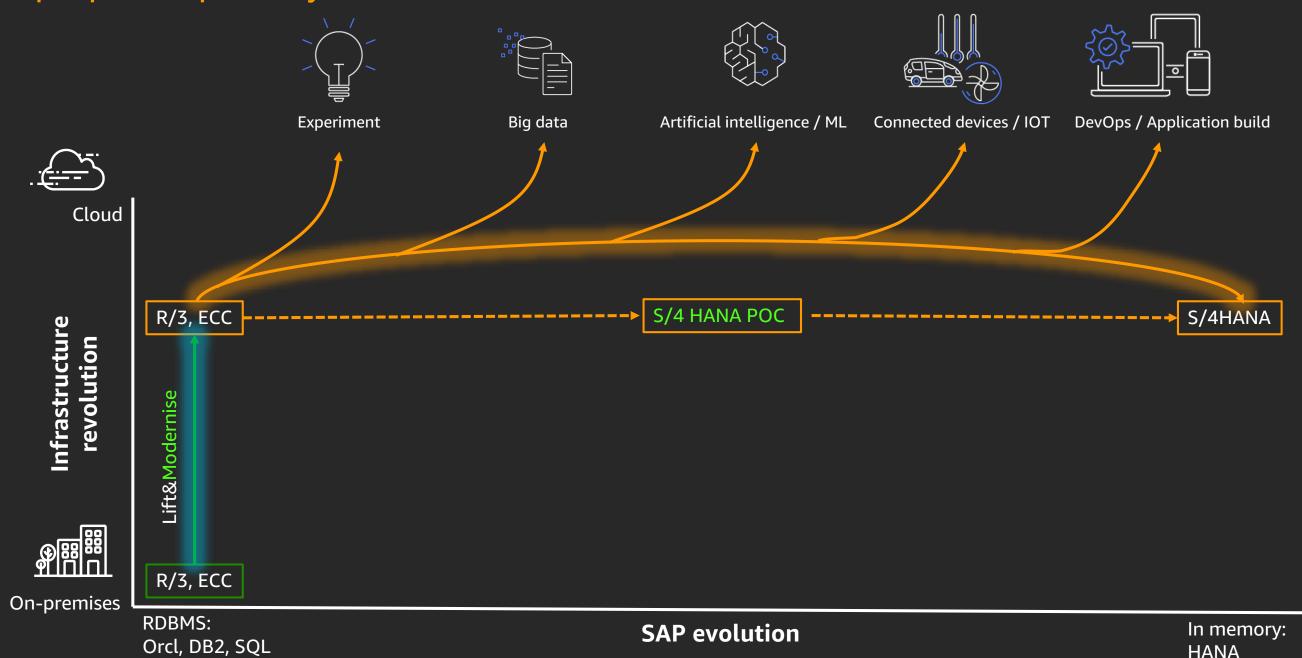
Mission Critical

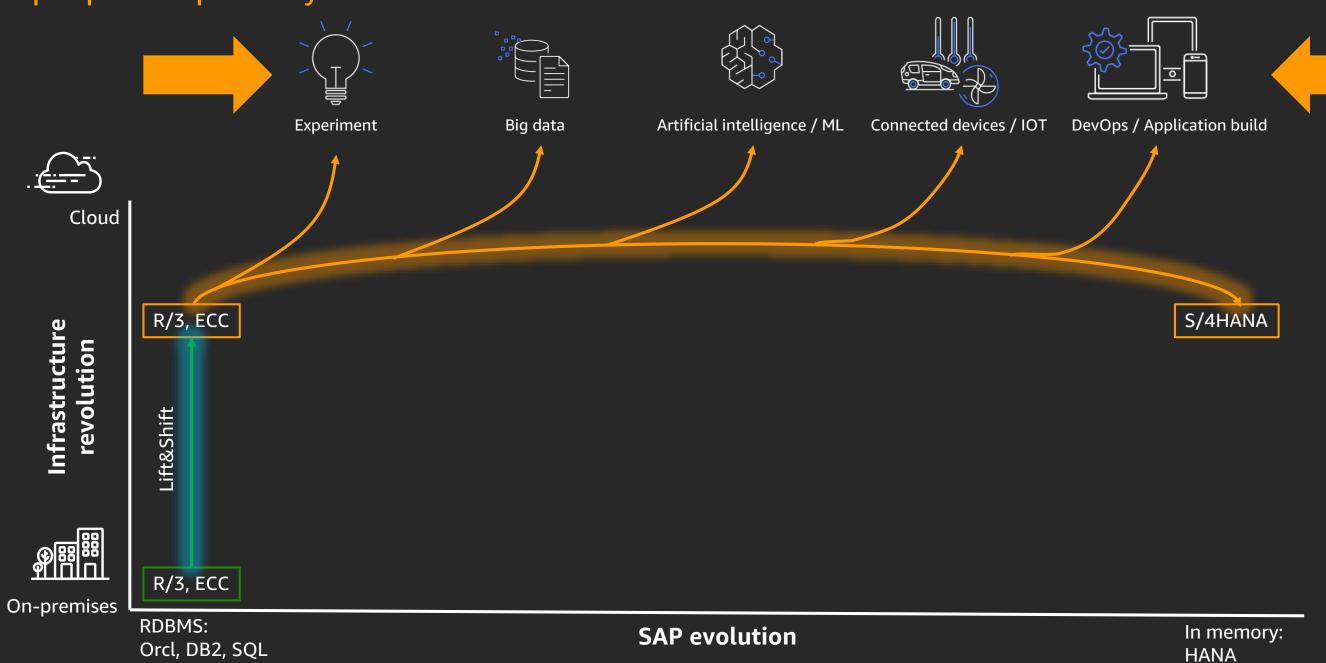
2 week deployment

AWS provides a more scalable environment to host our SAP environment supporting inorganic growth. It is an important milestone which enables the delivery of S/4 HANA migration and supports ongoing improvements in business projects.

Jack Ho, SAP Manager, AVID Resources







SAP on AWS differentiators

170+

Services to compliment SAP

The fastest pace of innovation

12 years

of SAP on AWS

Deepest and broadest experience

10 of 12

SCP regions on AWS

Global coverage

SAP on AWS

5000+

customers

The largest number of customers

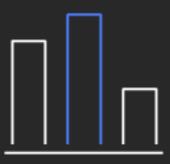


Unusually customer-focused
Pioneers
Unusually long-term oriented









Multiple proven pathways

Expanding benefits over time

Customers SAP on AWS 2+ years see expanded benefits

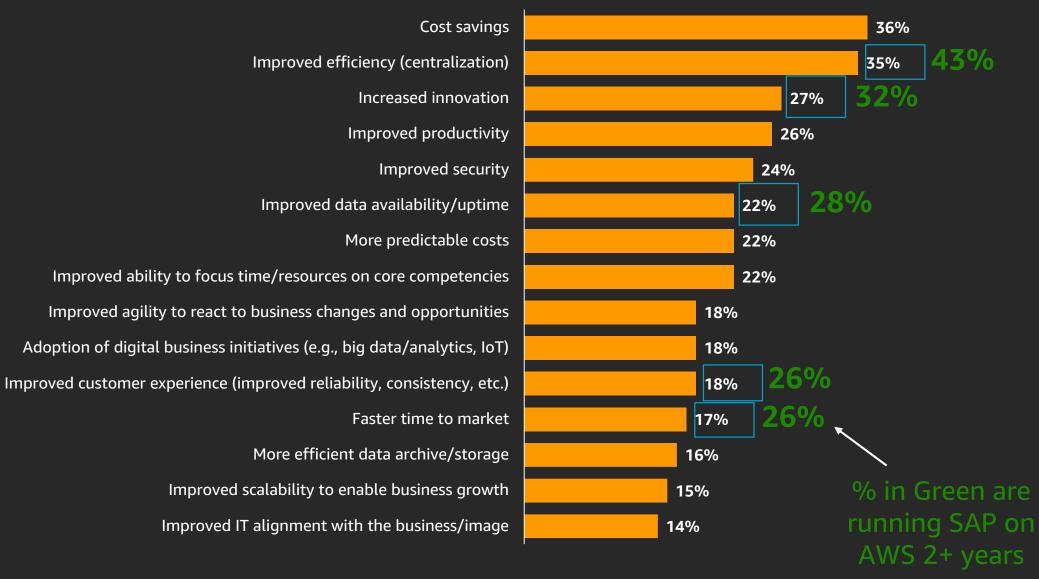
2018 Study

Customer Time Running SAP solutions on AWS

80% 1+ years

47% 2+ years

Q. Which of the following benefits has your company experienced as a result of moving SAP workloads to AWS?

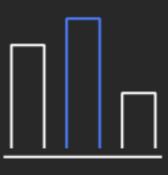














Multiple proven pathways

Expanding benefits over time

How to get started

Getting started today





SAP on AWS briefing

Initial meeting with an SAP on AWS specialist



SAP on AWS competency partners

Broadest network of certified SAP consulting partners



SAP on AWS leaders forum – ANZ

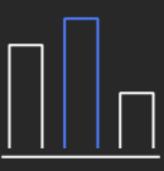
https://pages.awscloud.com/anzsap-on-aws-leaders-forum.html













Multiple proven pathways

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Thank you!

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