



WHEN YOU'RE A Standout,

you are a true force of beauty ... fierce, fabulous and phenomenal, inside and out. Your beauty? Unparalleled. Your style? Unapologetically you. Your confidence is a showstopper, and this season, I want to offer the wow-worthy skin care and color products that match your passion for life.

Statement-making moments await with the NEW perfectly precise *Mary Kay*® Waterproof Liquid Eyeliner Pen, eye-catching *Mary Kay*® Liquid Eye Shadow, portable *Mary Kay* Petite *Palette*™, gorgeous new shades of *Mary Kay*® Gel Semi-Matte Lipstick and the oh-so-striking limited-edition† *Mary Kay*® Illuminating Bronzer. Go ahead, turn a few heads, spark a conversation, and leave a lasting impression. Step into spring's spotlight, and let me help you be the STANDOUT you are.

✓ Your Mary Kay Independent Beauty Consultant

Top left row. Mary Kay* Gel Semi-Matte Lipstick in Red Stiletto, Blush Velvet, Berry Famous and Trademark Pink. Second row: left Mary Kay Petite Palette* filled with Mary Kay Chromafusion* Eye Shadows in Sand Castle, Cinnabar, Espresso and Onyx, right palette filled with Cashmere Haze. Golden Mauve, Blossom and Merlot Third row. Mary Kay* Liquid Eye Mardow shown in Purple Nova, Meteo: Shower, Pink Starlight and Light Beam. Bottom row: Mary Kay* Waterproof Liquid Eyeliner Pen in Intense Black.

†Available while supplies last marykay.com



Draw Perfectly Defined, WATERPROOF LINES.

Mary Kay* Waterproof Liquid Eyeliner Pen

Get the look that goes on quickly with a pen-style precision tip – that just won't quit. It's the new Mary Kay* Waterproof Liquid Eyeliner Pen – budgeproof, fearproof and ready for wherever life takes you. (And that's everywhere.) Create looks you love! And then wear them with confidence, day or night. The fluid formula will dry down and stay put.

4 | COLOR MARY KAY

HOW TO ACHIEVE THIS LOOK:



Use one finger to lift your eyelid gently. Holding your waterproof liquid eyeliner pen at a slight angle to your eyelid, rest the side of your pinky finger against your cheek to steady your hand.



Draw a thin line along your top lashline, moving from the inner corner to the outer corner of your eye.

PRO TIP: Take your time!



Then, from the center of your eyelid outward, start building an upward curve one thin stroke at a time, coming to a point at the end of the line. The longer the line, the more dramatic your look.

PRO TIP: Imagine following the curve of your lower lashline as you draw the wing past your upper eyelid.



New!

Mary Kay* Waterproof Liquid Eyeliner Pen in Intense Black, \$16

CASUAL TO DRAMATIC, DAY OR NIGHT

- High-purity carbon black provides deep color intensity.
- Goes on quickly and gives you a smooth look that won't quit.
- Easy to apply. Easy to remove with Mary Kay[®]
 Oil-Free Eye Makeup Remover.
- Budgeproof and fearproof.
- Stay-put formula so your go-to looks won't run or budge.
- Pen-style tip for ultimate control it's precision perfection.
- Waterproof for wherever life takes you.
- Great for classic, fine lines and bolder, dramatic looks.

Price is suggested retail. marykay.com

LIGHT UP Your Lids.



Mary Kay* Liquid Eye Shadow

Glide on a surge of stellar color with an easy-to-use applicator for brilliant, one-and-done eye looks!

A GLAM GAZE

- · Lightweight, liquid color applies seamlessly.
- · Pigment-packed shades add instant intensity.
- Creamy formula feels delightfully decadent.
- A doe-foot applicator creates effortless eye looks.

NEW! Mary Kay® Liquid Eye Shadow, \$14 each

Jessica is wearing NEW Mary Kay* Liquid Eye Shadow in Pink Starlight; Hazelnut, Biscotti and Espresso Mary Kay Chromafusion® Eye Shadows, I♥ black Lash Love® Mascara; Mary Kay Volumizing Brow Tint in Blonde; Rosy Nude Mary Kay Chromafusion* Blush and Mauve Moment Mary Kay* Gel Semi-Matte Lipstick

MARY KAY COLOR





UNEARTH Inspired Beauty.

New! **LIMITED-EDITION† BEAUTY UNEARTHED COLLECTION**

This season's limited-edition[†] color collection finds its inspiration at the crossroads of old-world tradition and contemporary style. With each delicate sweep and precise stroke, beauty from antiquity is rediscovered and reinvented for the modern trendsetter.

ACCENTUATE YOUR GLOW.

coverage foundation to pair with your all-

Mary Kay® CC Cream Sunscreen Broad Spectrum SPF 15,* \$22

Get set with the staying power to last up to 16 hours.

Mary Kay* Makeup Finishing Spray by Skindinävia, \$18

Gloss and go with luscious lip color in a high-shine finish.

NouriShine Plus® Lip Gloss, \$15 each

MARY KAY COLOR



Keep your most treasured products close with a palette featuring an artistic geometric pattern of terra-cotta, copper and blue hues.

Limited-Edition† Beauty Unearthed Mary Kay Perfect Palette™ (unfilled), \$18

Sweep on an all-over glow with a marbleized bronzer-highlighter combination that hearkens back to prehistoric building materials.

Limited-Edition† Mary Kay® Illuminating Bronzer in Copper Glow and Gilded Glow. \$18 each



- Bronzer and contour are not the same thing. Contour is used to sculpt and accentuate facial structure. Bronzer is used to give your skin warmth or a sun-kissed glow.
- Apply bronzer with a fluffy brush like the Mary Kay® Powder Brush to the high points of your face. It's hard to overapply bronzer when you use such a fluffy brush.
- Take the product to the apples of the cheeks and draw it back toward your temple. Bring product into your hairline for a more realistic result.
- Think about where your skin would look warm after being out in the sun for a day. That's where you want to put bronzer.

PETITE SIZE. Just for Eyes.

This little beauty holds up to four shades of *Mary Kay Chromafusion** Eye Shadow – just right for an eye look. Mix and match your personal favorites, or choose a palette curated by the Mary Kay color experts.





NOW THAT'S COLOR WITHOUT COMPROMISE!

- Swap out shades as often as you want.
- Each pan easily slides into the refillable magnetized base.
- Transparent lid lets you quickly see the shades inside.
- Petite design makes it easy to fit anywhere.

New!

Mary Kay Petite Palette™ (unfilled), \$8

Mary Kay Chromafusion® Eye Shadow, \$8 each



TIP: Give your eye shadow staying power! Apply a small amount of *Mary Kay** Eye Primer to the eyelid prior to applying eye shadow. Blend gently using your fingertip.

Mary Kay® Eye Primer, \$12



ALL EYES ON MATTE

Fill your petite palette with these matte marvels: three go-with-anything shades including **Sand Castle, Cinnabar** and **Espresso,** plus **Onyx,** a shade that adds extra oomph to any eye look.



EYE-CATCHING PINKS AND NEUTRALS

Go for a softer, yet unforgettable, palette: **Cashmere Haze, Golden Mauve** and **Blossom,** which blend perfectly for daytime, plus **Merlot,** which adds drama for date night.

10 | COLOR MARY KAY



CRUSH ON NEW Semi-Matte Shades.

Own your lip look with the genius gel semi-matte lipstick you love in four new runway-inspired shades.

Swipe on confidence with a feel-good formula that provides intense, stay-true color and delivers long-lasting wear without drying lips.

Mary Kay® Gel Semi-Matte Lipstick, \$18 each

LINE IT UP!

Mary Kay* Lip Liner, \$12

For a beautiful, long-lasting look, effortlessly shape, line or fill in lips with soft, creamy color. Choose from eight waterproof shades. No skipping, tugging or budging!



marykay.com | 11 All prices are suggested retail.



GET THE LOOK.

Mary Kay[®] Volumizing Brow Tint in Dark Brunette, \$14

NEW! Limited-Edition† *Mary Kay** Illuminating Bronzer in Gilded Glow, \$18

*Mary Kay Chromafusion** Blush in Rogue Rose, \$14

NouriShine Plus® Lip Gloss in Fancy Nancy, \$15

Look pretty and polished faster than you can check your notifications with a few simple, yet impactful, products.

Sweep **Candlelight** eye shadow along your brow bones, glide **Purple Nova** liquid eye shadow on lids, and blend with your finger. Enhance lashes with **Black** mascara.

Mary Kay Chromafusion[®] Eye Shadow in Candlelight, \$8 NEW! Mary Kay[®] Liquid Eye Shadow in Purple Nova, \$14 Lash Intensity[®] Mascara in Black, \$18



terra-cotta pigments.

Sweep Shy Blush on the apples of the cheeks. Blend Gilded Glow bronzer on top for added warmth. Finish by layering Always Apricot and Berry Famous lipsticks.

Mary Kay Chromafusion® Blush in Shy Blush, \$14 NEW! Limited-Edition† Mary Kay* Illuminating Bronzer in Gilded Glow, \$18

Mary Kay® Gel Semi-Matte Lipstick in Berry Famous and Always Apricot, \$18 each

GET THE LOOK.

Mary Kay Chromafusion® Eye Shadow in Cinnabar (base), Shiny Penny (crease), Crystalline (highlight) and Espresso (enhance), \$8 each

Mary Kay® Eyeliner in MK Deep Brown,

Lash Love® Mascara in I ♥ black, \$15 Mary Kay® Precision Brow Liner in Brunette, \$14





Rachel Ram
BRONZE W 130

Rachel's ability to empathize and to see the best in others – even on their worst days – makes her beautifully unique. She's always able to give people the benefit of the doubt.

RACHEL'S (LEFT) INDEPENDENT BEAUTY CONSULTANT IS CORINNE SOOKRAM (RIGHT).



Unique Miller BRONZE C 160

Unique's name says it all: She is a beautifully unique person who was born to shine and named to stand out.

UNIQUE'S (RIGHT) INDEPENDENT FUTURE EXECUTIVE SENIOR SALES DIRECTOR IS GERMAINE NICHOLAS (LEFT).



Katie Murrin BEIGE C 130

Katie has learned that she is beautiful in her own way, with or without flawless skin. She shares that beauty isn't defined by perfection or a perfectly smooth face.

KATIE'S (RIGHT) INDEPENDENT SALES DIRECTOR IS DEIRDRE ESCHAUZIER (LEFT).



Megan Disch BEIGE N 150

Megan has learned to become comfortable in front of the camera, smiling BIG for selfies. As she shares her journey of selflove, she thrives on helping other

women learn to accept their own beauty too.

MEGAN'S (LEFT) INDEPENDENT SENIOR SALES DIRECTOR IS KRYSTAL BARTLETT (RIGHT).

14 | COLOR MARY KAY



Carla Fareri BEIGE N 210

With a diverse heritage of Chinese, French and Italian, Carla embraces multiple cultural perspectives to define beauty.

CARLA'S (RIGHT) INDEPENDENT SENIOR BEAUTY CONSULTANT IS CARMEN BASULTO (LEFT).



everyone else too!

Nancy Chavez **BRONZE W 150**

Nancy doesn't let anyone interrupt her happiness. She loves to have fun and express herself. Nancy fully realizes her uniqueness and celebrates the uniqueness in

NANCY'S (LEFT) INDEPENDENT SENIOR BEAUTY CONSULTANT IS ABIGAIL DE LOS REYES (RIGHT).



Elizabeth Rivera BEIGE N 190

After losing weight, Elizabeth has been on a "new me" journey. Once her Sales Director took the time to sit down with her and find her perfect shade match, she discovered vet

another unique and beautiful part of herself.

ELIZABETH'S (LEFT) INDEPENDENT SENIOR SALES DIRECTOR IS THERESA PORE (RIGHT).



Kat Robinson **BEIGE W 100**

Kat overcame personal hardships at an early age and has since been moving forward in her education and career, thanks to a group of wonderful women who

taught her to harness her unique beauty.

KAT'S (RIGHT) INDEPENDENT SALES DIRECTOR IS CATHY CALABRO (LEFT).



Caryn Cooper **BRONZE W 150**

Caryn's ethnicity includes multiple countries and cultures, including Liberia. Ireland. Barbados, China, Cherokee and the United States. Her diverse blend

of cultures makes her one-of-a-kind!

CARYN'S (LEFT) INDEPENDENT SALES DIRECTOR IS KATHY VIOLA (RIGHT).



Shelly **Bradley** BEIGE N 210

After facing health issues, Shelly has learned to turn negative situations into positive experiences and opportunities for personal growth. Her enlightened

perspective gives her a beautiful lens from which to view the world.

SHELLY'S (LEFT) INDEPENDENT SALES DIRECTOR IS MONICA WILLIAMS (RIGHT).

igotimes To find your perfect Mary Kay^* foundation match, contact your Independent Beauty Consultant or connect with one at marykay.com.

TESTED PRODUCTS. Proven Results.

You have high standards. So does Mary Kay. The Company believes that you should see proof that every skin care product works. That's why Mary Kay's research and development team backs up each claim with rock-solid data.

CLINICAL TESTING:

PROVEN RESULTS THROUGH TECHNOLOGY

Cutting-edge instrumentation and renowned experts independently verify Mary Kay's product claims. These are just a few of the many types of testing used:

- 3D IMAGING: This technology shows you the skin improvement you can expect.
- BIOINSTRUMENTATION: These high-tech instruments measure changes in skin, such as firmness, elasticity and redness.
- EXPERT GRADERS: These highly trained, independent individuals evaluate and measure visible changes in skin.

CONSUMER TESTING:

FEEDBACK FROM WOMEN JUST LIKE YOU

Even with solid clinical data, you still need to see the difference on your own skin. That's why our independent consumer studies include women from all walks of life, from different climates and with different skin types to confirm our products work. Here's how it's

- Independent research firms ensure women don't know the product is from Mary Kay.
- If many women are neutral about or disagree with a claim, we won't use it.
- Voluntary testimonials encourage people to freely share authentic feedback about their product experiences.





Developing a formula is one part of our process. We also have to prove that the skin care product will deliver real results, and we do that by validating claims through clinical or consumer testing. If a claim doesn't meet our high standards, we won't use it.



DR. MICHELLE HINES

Director, Global Upstream Research & Technology



REVEAL Younger-Looking Skin.

Visible skin aging can come from stressors such as blue light exposure, pollution and UV rays. Use this threedimensional approach to fight these triggers and help skin look younger in four weeks.*

TimeWise Miracle Set 3D*, \$110 Save \$14 when you buy the set!

A THREE-DIMENSIONAL APPROACH TO SKIN AGING

DEFENDS against age-accelerating free radicals on skin with multiple antioxidant benefits.

DELAYS the look of premature skin aging with broad spectrum UVA/UVB protection.

DELIVERS visible improvement of multiple signs of skin aging in four weeks.*



THREE AGE-DEFYING STEPS

STEP 1: CLEANSE 🕸 🕽

Remove complexion-dulling impurities for skin that feels clean and looks brighter.

TimeWise® Age Minimize 3D® 4-in-1 Cleanser, \$24

STEP 2: PROTECT 🌣

Re-energize your skin's natural glow while protecting it against UVA/UVB rays.

TimeWise* Age Minimize 3D*
Day Cream SPF 30 Broad
Spectrum Sunscreen,†\$32

STEP 2: REPLENISH)

Smooth on before bed, and wake up to skin that looks firmer and feels rejuvenated.

TimeWise* Age Minimize 3D* Night Cream, \$32

STEP 3: BRIGHTEN EYES 🕁 🕽

Help improve the appearance of dark circles, undereye puffiness, fine lines and wrinkles.

TimeWise® Age Minimize 3D® Eye Cream, \$36

UPGRADE YOUR ROUTINE.

Pair Mary Kay's sonic-powered device with your cleanser to lift away pore-clogging impurities in seconds.

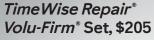
Skinvigorate Sonic™ Skin Care System, \$75

[†]Over-the-counter drug product

^{*}Results based on a 12-week independent clinical study in which 62 women used TimeWise Miracle Set 3D* twice a day

REPAIR, *Restore, Renew.*

Thanks to this scientifically advanced, age-defying skin care regimen, it's never too late to rescue skin from the damage of the past and recapture a vision of youthfulness.



Save \$39 when you buy the set!



FOUR STEPS TO A LIFTED APPEARANCE

STEP 1: CLEANSE 🕁 🕽

Gently sweep away complexiondulling impurities while leaving skin feeling deeply cleansed, revitalized and hydrated.

Time Wise Repair® Volu-Firm® Foaming Cleanser, \$28

STEP 2: LIFT (*)

Reclaim your triangle of youth, and leave skin feeling softer, smoother and more moisturized.*

TimeWise Repair® Volu-Firm® Advanced Lifting Serum, \$70

STEP 3: RESTORE ☆

Protect your skin against UVA/UVB damage while helping to support its natural collagen.**

TimeWise Repair* Volu-Firm* Day Cream Sunscreen Broad Spectrum SPF 30,*\$52

STEP 3: REACTIVATE

Fight the appearance of deep lines and wrinkles while you sleep.

TimeWise Repair* Volu-Firm* Night Treatment With Retinol, \$52

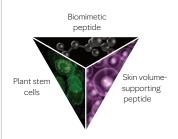
STEP 4: REAWAKEN 🜣 🕽

Target visible deep lines, dark circles, sagging, bags and upper eyelid droop.

TimeWise Repair® Volu-Firm® Eye Renewal Cream, \$42

A POWERFUL COMPLEX FIRMS AND LIFTS.

Every product in the regimen is powered by the *Volu-Firm** Complex, a trio of vital, skinrenewing ingredients that fight the factors that lead to the advanced signs of skin aging.



#Based on panelists who agreed with statements in a six-week independent consumer study in which 195 women used the serum twice a day **Based on in vitro testing of key ingredients

Gentle, Uncomplicated SKIN CARE

Give your skin what it craves: a simple, uncomplicated regimen, designed to help your skin achieve a healthy balance.



Regimen includes

Cleansing Gel, Refreshing Toner and Moisturizing Gel.

Invigorating Scrub available separately.

Suitable for all skin types.



SUITABLE FOR ALL SKIN TYPES, INCLUDING SENSITIVE SKIN



Step 1 Botanical Effects® Cleansing Gel, \$18

Cleans deeply and effectively and even dissolves all traces of oil. Skin feels smooth, nourished and clean.



Botanical Effects® Refreshing Toner, \$18

Traces of dirt are wiped away as are complexion-dulling dead skin cells. Helps control shine.



Botanical Effects® Moisturizing Gel, \$18

Quick-absorbing gel does not feel greasy, yet it moisturizes for 12 hours. Skin feels soft, smooth and fresh.

FOR A BEAUTIFUL BOOST, ADD:



Botanical Effects® Invigorating Scrub, \$18

Exfoliates to remove dead and dull skin, leaving pores feeling deeply cleaned. Formulated with natural exfoliating fruit seeds to help unclog pores. Use two or three times a week, morning or night, after the cleansing gel.

[†]While Botanical Effects* Skin Care is considered safe for sensitive skin, it was not formulated specifically for those with sensitive skin.

CLEAR the Way.

Break up with breakouts! This acne system uses salicylic acid to help clear up existing blemishes and help prevent future breakouts.

Clear Proof® Acne System, \$45

Save \$14 when you buy the set!





Step 1 Clear Proof* Clarifying Cleansing Gel,* \$16

Gently removes dirt, oil and complexion-dulling impurities while helping to reduce and control shine.



Step 2 Clear Proof Blemish Control Toner,* \$15

Tones without overdrying and helps exfoliate dead surface skin cells.



Step 3 *Clear Proof** Acne Treatment Gel,* \$10

Clears up blemishes and helps to visibly reduce the redness and size of pimples.



Step 4 Clear Proof* Oil-Free Moisturizer for Acne-Prone Skin, \$18

Replenishes moisture to provide balanced hydration with no oily or greasy feel.

A CLEAR DIFFERENCE WITH THE CLEAR PROOF® ACNE SYSTEM



Based on a 12-week clinical study

ADD-ONS THAT ADD UP TO CLEARER-LOOKING SKIN

Clear Proof® Deep-Cleansing Charcoal Mask, \$24

Two or three times a week, unclog pores with the power of activated charcoal.

Clear Proof® Pore-Purifying Serum,* \$17

Helps minimize the appearance of pores and reduces shine.



Treat, Pamper, EXPLORE.

Mary Kay Naturally[™] combines naturally derived[†] ingredients, unique to each product, with exciting, versatile forms that elevate a beauty routine. Each product is free of parabens, phthalates, synthetic fragrance, synthetic dyes and SLS/SLES.





Mary Kay Naturally™ Purifying Cleanser, \$26

Infused with skinsoothing cornflower floral water and sweet almond oil, helps remove dirt and leaves skin feeling nourished and soothed.

Mary Kay Naturally™ Nourishing Oil, \$48

Leaves skin feeling hydrated and contains a blend of sweet almond. olive and sesame oils.

Mary Kay Naturally™ Exfoliating Powder, \$34

Gently exfoliates skin, thanks to hydrogenated castor oil and citric acid.

Mary Kay Naturally™ Moisturizing Stick, \$28

Made with candelilla wax and beeswax. it relieves dry skin, anywhere, anytime.

[†]At least 90% of ingredients are derived from natural sources processed in allowance with third-party standards — currently the COSMOS standard. Natural sources include water, plants, minerals, ingredients of mineral origin and other agricultural ingredients. For more information, go to marykay.com/naturally.

^{*}This means that 99.49% of ingredients are derived from natural sources processed in allowance with third-party standards — currently the COSMOS standard.

^{**}This means that 100% of ingredients are derived from natural sources processed in allowance with third-party standards — currently the COSMOS standard.

Smoothed. Soothed. PROTECTED.

Between daily attacks from shaving, sun damage and free radicals, he needs more than soap and water. Help him fight back with products specifically designed with him in mind!





Step 1: MKMen° Daily Facial Wash, \$16

Tough on dirt and oil and gentle on skin. Won't leave skin feeling stripped.



Step 2: MKMen® Shave Foam, \$14

Creates a comfort zone between the razor and skin for a clean, close shave. Protects against razor burn.



Step 3: MKMen® Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30,* \$25

Protects skin from damaging UVA and UVB rays. Contains an antioxidant to help fight free radicals on the skin.



Step 4: MKMen® Advanced Eye Cream, \$26

Immediately hydrates and helps firm the look of skin around the eves. Minimizes the appearance of fine lines and wrinkles.

MKMen® Cooling After-Shave Gel. \$16

Helps calm razor burn, leaving skin feeling soft and moisturized. Contains ingredients that soothe, cool and refresh the skin.

SILKEN & SMOOTH With Satin

Transport yourself to a pampering oasis, and experience holistic hydration with the Mary Kay® Satin Collection.



HANDS

Moisturize and soften your hands.

Fragrance-Free Satin Hands® Pampering Set, \$36

Also available in White Tea & Citrus

LIPS

Prep your pout with exfoliation and hydration.

Satin Lips® Set, \$22

BODY

Buff, cleanse and hydrate for a satiny-soft you.

Satin Body® Revitalizing Shea Scrub, \$18 Satin Body® Indulgent Shea Wash, \$18 Satin Body* Silkening Shea Lotion, \$18

Just for SPRING

Two special-edition[†] favorites are here, just in time for leg-baring, sleeveless weather!



AFTER FUN IN THE SUN

After a day in the sun, enjoy this cooling, refreshing, hydrating gel. Leaves skin feeling soft and silky, never sticky.

Special-Edition† *Mary Kay** Sun Care After-Sun Replenishing Gel, \$15



DEFEND YOUR SKIN!

UVA and UVB rays can cause premature skin aging, so don't forget to protect with SPF. Find Mary Kay* Sun Care products on Page 30.

FOR YOUR FAUX GLOW

Build up a gorgeous color in about a week. Glides on evenly and absorbs quickly. No streaks!

Special-Edition† Mary Kay* Sun Care Subtle Tanning Lotion,* \$18

*Does not contain sunscreen and does not protect against the sun



Discover 2019 BEAUTY EDITOR FAVES.

Editors and experts love these Mary Kay® products and more. Try them for yourself!



GOOD HOUSEKEEPING February 2019



Clear Proof® Deep-Cleansing Charcoal Mask, \$24



PIONEER WOMAN Spring 2019



Fearlessly* Eau de Parfum, \$44



O, THE OPRAH **MAGAZINE** March 2019



Mary Kay* Gel Semi-Matte Lipstick, \$18



WOMAN'S DAY March 2019



Mary Kay[®] Oil-Free Eye Makeup Remover, \$17



HOUSEKEEPING May 2019



TimeWise* Age Minimize 3D° Day Cream SPF 30 Broad Spectrum Sunscreen. \$32



BETTER HOMES & GARDENS June 2019



TimeWise* Matte 3D Foundation. \$25



August 2019



Lifting Serum, \$70



September 2019



Mary Kay[®] Blending Brush, \$16



PEOPLE EN ESPAÑOL



October 2019

All third-party trademarks are the property of their respective owners and not Mary Kay Inc.

*Over-the-counter drug product



One Moman Can[®]
MAKE HER MISSION
BIGGER THAN
HER FEARS!

"My Mary Kay business saved my life, my family and my marriage," says Claudia. The dream life she truly desired for herself and her family is happening now, thanks to her Mary Kay business! #MyMKLife

See how Mary Kay Independent Executive Senior Sales Director Claudia Chavez is living her life to her fullest potential and focusing on her dreams: marykay.com/ican.

AGE-DEFYING SKIN CARE

TimeWise®

Time Wise Miracle Set 3D°, \$110

Breakthrough three-dimensional approach to skin aging.

Normal/Dry or Combination/Oily Set includes:

- TimeWise® Age Minimize 3D® 4-in-1 Cleanser
- TimeWise® Age Minimize 3D® Day Cream SPF 30 Broad Spectrum Sunscreen*
- TimeWise® Age Minimize 3D* Night Cream
- TimeWise® Age Minimize 3D* Eye Cream



TimeWise* Ultimate Miracle Set 3D™, \$165

Includes the TimeWise Miracle Set 3D® products in your choice of normal/dry or combination/ oily, plus the TimeWise® Microdermabrasion Plus Set: Microdermabrasion Refine and Pore Minimizer.

TimeWise* Age Minimize 3D° Normal/Dry or Combination/Oily

4-in-1 Cleanser, **\$24,** 4.5 oz.

Day Cream SPF 30 Broad Spectrum Sunscreen,* \$32, 1.7 oz

Night Cream, **\$32,** 1.7 oz.

Eve Cream, **\$36,** .5 oz.

3-In-1 Cleansing Bar

(with soap dish), **\$20,** 5 oz. A customer favorite, bar none!

Age Minimize 3D° Day Cream, (non-SPF),

\$32, 1.7 oz. Available in Normal/Dry or Combination/Oily TimeWise Miracle Set 3D The Go Set*, \$25 Travel-sized set



TimeWise* Age-Fighting Moisturizer, (non-SPF),

\$24, 3 fl. oz. Available in Normal/Dry or Combination/Oily



Time Wise Solutions for every age-defying skin care need



Get the look of polished, younger skin and significantly smaller pores.

TimeWise® Microdermabrasion Plus Set, \$55 TimeWise® Microdermabrasion Refine, \$32, 2.5 oz. TimeWise* Pore Minimizer, \$27, 1fl. oz.







TimeWise Vitamin C Activating **Squares®, \$24,** pk./12, .001 oz. each

Helps skin

TimeWise

Replenishing

bounce back



• Fights the look of fine lines and wrinkles around eyes.

- · Visibly firms.
- Brightens.
- Moisturizes.

TimeWise[®] Firming Eye Cream, \$32, .5 oz. Dramatically evens the appearance of skin tone.



TimeWise[®] **Tone-Correcting** Serum, \$45, 1 fl. oz.

Serum+C°, \$56, 1.5 fl. oz.

- 10 pampering minutes.
- 10 skin-renewing henefits



Fights the look of fine lines and wrinkles on and around the lips.



Time Wise[®] Age-Fighting Lip Primer, \$25, .05 oz.

Hydrates skin and helps it look more firm, toned and defined.



TimeWise Body Targeted-Action® Toning Lotion, \$32,

TimeWise® Moisture Renewing Gel Mask, \$22, 3 oz.

ADVANCED AGE-DEFYING

TimeWise Repair® Time Wise Repair® Volu-Firm® Set, \$205

Scientifically innovative products for the advanced signs of aging.

For all skin types

Set includes foaming cleanser, advanced lifting serum, day cream sunscreen broad spectrum SPF 30,* night treatment with retinol, eye renewal cream in a luxurious gift box.

Volu-Firm* Foaming Cleanser, \$28, 4.5 oz. Volu-Firm® Advanced Lifting Serum, \$70, 1 fl. oz. Volu-Firm® Day Cream Sunscreen Broad Spectrum SPF 30,* \$52, 1.7 oz. Volu-Firm® Night Treatment With

Retinol, \$52, 1.7 oz. Volu-Firm® Eye Renewal Cream, \$42, .5 oz.

Uses glycolic acid to

impact multiple surface layers.



Immediately fills in deep wrinkles.

> Volu-Fill® Deep Wrinkle Filler, \$48,

Intensive facial treatment that delivers lifting and firming benefits.

TimeWise Repair* Lifting Bio-Cellulose Mask, \$70, pk./4



TimeWise Repair* Ultimate Volu-Firm® Set, \$318

Includes the TimeWise Repair® Volu-Firm® Set, plus the Revealing Radiance® Facial Peel and Volu-Fill® Deep Wrinkle Filler.





sized set



NATURALLY DERIVED**

Mary Kay Naturally™

Our first natural-certified skin care line.



To learn more about the COSMOS standard, see cosmos-standard.org/ the-cosmos-standard



\$26, 4.5 oz.



Exfoliating Powder, \$34, 2.64 07



Nourishing Oil, \$48, 1 fl. oz.



Moisturizing Stick, \$28, .38 07

SIMPLE SOLUTIONS Botanical Effects

Regimen, \$54

A simple three-piece set that keeps skin nourished, refreshed and healthy-looking.

Regimen includes:

- · Cleansing Gel
- · Refreshing Toner
- · Moisturizing Gel



Cleansing Gel, \$18, 4.5 oz



Refreshing Toner, \$18,



Moisturizing Gel, \$18,



Invigorating Scrub, \$18,

3 fl. oz.

Formula 1 (Dry) or Formula 2 (Normal) Regimen, \$58

A simple regimen infused with the goodness of botanicals.

Regimen includes:

- Cleanse Freshen
- Mask
- Hydrate



Cleanse, \$14, 4 oz.



Mask, \$14. 4 oz



Set includes Clarifying Cleansing Gel,*
Blemish Control Toner.* Acne Treatment Gel.*

Oil-Free Moisturizer for Acne-Prone Skin.

Freshen, \$14. 5 fl. oz.



Hydrate, \$16, 3 fl. oz.

ACNE SOLUTIONS Clear Proof®

Clear Proof® Acne System, \$45

Clinically shown to provide clearer skin in just 7 days. †1



The Go Set*, \$20 Travel-sized set



Clarifying Cleansing Gel,* \$16, 4.5 oz.



Toner,* \$15, 5 fl. 07



Acne Treatment Gel,* \$10, 1 oz.



Oil-Free Moisturizer for Acne-Prone Skin, \$18, 3 fl. oz.





More acnefiahtina powe





AGE-DEFYING

MKMen® Skin Care

MKMen® Regimen, \$81 (Daily Facial Wash, Shave Foam, Advanced

Facial Hydrator Sunscreen Broad Spectrum SPF 30,* Advanced Eye Cream)



Daily Facial Wash. \$16.



Shave Foam. \$14.



Advanced **Facial Hydrator** Sunscreen **Broad Spectrum SPF 30*** \$25,







^{**}At least 90% of ingredients are derived from natural sources processed in allowance with third-party standards - currently the COSMOS standard. Visit marykay.com/naturally to learn more.



Skinvigorate Sonic™ Skin Care System, \$75

Includes device, one facial cleansing brush head and USB cord.



Skinvigorate Sonic™ Facial Cleansing Brush Heads, \$20, pk./2

Skinvigorate Sonic™ Facial Massage Head, \$25, pk./1





Mary Kay Intense Moisturizing Cream, \$32, 1.8 oz. COMBINATION AND OILY SKIN



Mary Kay Oil-Free Hydrating Gel. **\$32,** 1.8 oz.

VERY DRY SKIN



Mary Kay Extra **Emollient** Night Cream, \$15, 2.1 oz.



Mary Kay® Oil-Free Eye Makeup Remover, \$17,

3.75 fl oz Gently removes eye makeup.



Mary Kay[®] Eye Primer, \$12, .3 oz.

Creates a foundation demonstrated to extend eve color wear.



Indulge® Soothing Eye Gel With Calming *Influence®* Botanical Blend, \$16, .4 oz.

Ingredients reported to help reduce the appearance of puffiness.



Oil Mattifier, **\$18,** .6 fl. oz.

Absorbs oil and helps control shine for eight hours



Mary Kay[®] Hydrogel Eye Patches, \$40,

pk./30 pairs, 3.5 oz.

Hydrates, soothes and cools eyes and helps with the look of puffiness and dullness.



Mary Kay[®] Facial Cleansing Cloths, \$18, pk./30 cloths, for all skin types



Beauty Blotters® Oil-Absorbing Tissues, \$6, nk /75 tissues



Mint Bliss™ **Energizing Lotion** for Feet & Legs, **\$11,** 3 fl. oz.

Mary Kay[®] 2-In-1 Body Wash & Shave, \$16, 6.5 fl. oz.

Mary Kay[®] Hydrating Lotion, \$16, 6.5 fl. oz.



White Tea & Citrus Satin Hands[®] Pampering Set, \$36

Set includes a fragrance-free protecting softener, a scented shea scrub, a scented shea cream and a giftable bag.

Fragrance-Free Satin Hands® Pampering Set, \$36

Set includes a fragrance-free protecting softener, a shea scrub, a shea cream and a giftable bag.

Also sold separately: White Tea & Citrus Satin Hands Nourishing Shea Cream, \$12, 3 oz.

Fragrance-Free Satin Hands® Nourishing Shea Cream, \$12, 3 oz.





Mary Kay® Sun Care **Lip Protector** Sunscreen Broad Spectrum SPF 15,* **\$10,** .16 oz.

Helps protect lips from the drying effects of sun and wind.



Mary Kay® Sun Care Sunscreen Broad Spectrum SPF 50,* \$20, 4 fl. oz.

For intense outdoor exposure.



Satin Body® Revitalizing Shea Scrub, \$18, 6.5 oz.

Exfoliates and immediately buffs away dry skin.

Satin Body® Indulgent Shea Wash, \$18, 6.5 fl. oz.

Cleanses and soothes dry skin with an enveloping lather.

Satin Body® Silkening Shea Lotion, \$18, 6.5 fl. oz.

Provides immediate relief for dryness.



Satin Lips[®] Set, \$22

Buffs away dry skin, then moisturizes to help keep lips soft.

Satin Lips[®] Shea Sugar Scrub, \$12, .3 oz. Satin Lips[®] Shea Butter Balm, \$12, .3 oz.



Get this adorable cello gift bag FREE[†] with every Satin Lips® Set purchase. (Ribbon not included)











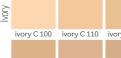
Mary Kay* Makeup **Finishing** Spray by Skindinävia, **\$18,** 2 fl. oz.

When makeup meltdown is not an option, give it the staying power to last up to 16 hours.



AGE-DEFYING





C 110	ivory W 130



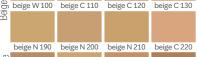






beige C 140 beige N 150 beige W 160 beige C 170 beige W 180









ivory N 160



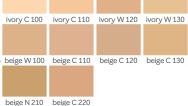


Time Wise Luminous 3D Foundation, **\$25,** 1 fl. oz.





Bronze





bronze W 100 bronze W 130 bronze W 150 bronze C 160 bronze C 170





ivory N 140



ivory W 150

beige C 110 beige C 120 beige C 130 beige C 140 beige N 150 beige W 160 beige W 180 beige N 190

Mary Kay® Blending Brush, \$16



MINERAL FOUNDATION









bronze 2



bronze 3



bronze 4



bronze 5

Mary Kay® Powder Foundation Brush, \$14

				ivory 5			beige 3
beige 4	beige 5	beige 6	bronze 1	bronze 2	bronze 3	bronze 4	bronze 5
SHINE CO	ONTROL		a ta Daw	400		and the same of	

Endless Performance Crème-to-Powder Foundation, \$18, .35 oz.

(Palette and cosmetic sponge sold separately) †Endless Performance® Crème-to-Powder Foundation contains a small amount of fragrance.

Mary Kay® Sheer Mineral Pressed Powder, \$16, .32 oz.

Be sure to add a ${\it Mary\,Kay}^*$ palette and applicator.



Mary Kay° Translucent Loose Powder, \$16, .39 oz.

Set your makeup. Reduce shine.

UVA/UVB PROTECTION





Mary Kay® CC Cream Sunscreen Broad Spectrum SPF 15,* \$22, 1 fl. oz.

- · Light coverage
- · Oil-free moisturization
- UVA/UVB protection













Mary Kay* Liquid Eye Shadow, \$14, .14 oz. Pigment-packed color in a single swipe.



Mary Kay Lash & Brow Building Serum*, \$36, .15 fl. oz. Improves the overall appearance of lashes; leaves brows looking healthier.



EXPAND / EXTEND

Best
Black

Dlack

Lash Intensity*

Lash Intensity® Mascara, \$18, .32 oz.



Lash Love*
Mascara, \$15,



Lash Love° Waterproof Mascara, \$15, .28 oz.



Lash Love* Lengthening Mascara, \$15, .28 oz.



Mary Kay° Ultimate Mascara™, \$15, 28 oz.



Mary Kay* Gel Eyeliner With Expandable Brush Applicator, \$18, :15 oz.



Mary Kay* Volumizing Brow Tint, \$14, .14 oz. Tints, volumizes and tames.



Mary Kay[®]

Mary Kay°
Eyeliner,
\$12, .01 oz.



Mary Kay* Precision Brow Liner, \$14,



Mary Kay[®]
Brow Definer
Pencil, \$11,









HIGH-SHINE FINISH NouriShine



15 fl oz Fortified with vitamin E and a vitamin C derivative plus











pink wink

















pink parfait







SHIMMER SHINE

sizzling red

True Dimensions® Sheer Lipstick, \$18, .11 oz.

The formula you love in sheer color options.



rosette



mystic plum



lava berry



berry à la mode

SEMI-MATTE

spice 'n' nice

Mary Kay*

Gel Semi-Matte Lipstick, \$18, .13 oz.





SEMI-SHINE

Mary Kay[®] Gel Semi-Shine Lipstick, \$18,

.13 oz.

Long-lasting wear without drying lips.





red smolder

rosewood

raspberry ice



scarlet red

crushed berry





midnight red





Mary Kay° Lip Liner, **\$12,** .01 oz.

A waterproof, long-lasting, creamy formula. *Mary Kay® Lip Liner classic formula



Long-lasting, lifeproof formula with light-reflecting pigments.



Perfect for creating a radiant, healthy glow. Mary Kay Chromafusion® Contour, \$14, .17 oz. Matte shades that blend seamlessly.

marykay.com 33 All prices are suggested retail.

BEAUTY TOOLS

Mary Kay* Travel Roll-Up Bag



Mary Kay® Essential Brush Collection, \$55

Set includes All-Over Eye Shadow Brush, Eye Crease Brush, Eye Smudger Brush, All-Over Powder Brush, Cheek Brush and portable clutch. Brushes also available separately.





Mary Kay Brush Cleaner, \$10,

Removes makeup buildup.



Mary Kay[®] All-Over Eye Shadow Brush, \$12

Fits naturally into the eyelid's delicate contours for easy blending.

Mary Kay[®] **Eye Crease** Brush, \$12

Designed to fit into the eyelid's contours and crease to add professional dimension to any eve look.

Mary Kay[®] Eye Smudger Brush, \$12

Designed to create detailed accents in hardto-reach places and for easy smudging to create smoky eve looks.

Mary Kay[®] Eyebrow/ Eyeliner Brush, \$10

Tames brows, blends eyebrow color, applies eyeliner and fills in brows.

Mary Kay® Cream Color Brush; \$12

Designed to mimic fingertip



Mary Kay[®] Blending Brush, \$16

Dense but soft bristles make flawless application easy.



Helps pick up and distribute the right amount of face powder or bronzing powder.

Mary Kay[®] Cheek Brush. \$14

Innovative 3-in-1 shape helps enhance, sculpt and highlight cheekbones without leaving harsh lines behind.

Mary Kay[®] Liquid **Foundation** Brush, \$14

Stipples, buffs and blends liquid foundation with ease.



Mary Kay[®] **Powder** Foundation Brush, \$14

Provides perfect pickup and even, controlled application.



Palette Powder Brush. \$4.50



Palette Cheek Brush. \$2



Eye Sponges, \$2.50, pk./2







Mary Kay* Mask Applicator, \$12

Maximize your masking with messfree application and less product waste.





Mary Kay Perfect Palette™ (unfilled), \$18



Mary Kay Petite Palette™ (unfilled), \$8



FRAGRANCES FOR WOMEN









Belara® Eau de Parfum, \$38, 1.7 fl. oz. Bella Belara® Eau de Parfum, \$38, 1.7 fl. oz. Cityscape® Eau de Parfum, \$50, 1.7 fl. oz. Enchanted Wish® Eau de Toilette, \$36, 2 fl. oz. Forever Diamonds® Eau de Parfum, \$40, 2 ft. oz. Live Fearlessly® Eau de Parfum, \$44, 1.7 fl. oz Thinking of Love® Eau de Parfum, \$32, 1 fl. 02 Thinking of You® Eau de Parfum, \$32, 1 fl. oz.

FRAGRANCES FOR MEN









MK High Intensity® Sport Cologne Spray, \$40, 2.5 fl. oz. MK High Intensity® Cologne Spray, \$40, 2.5 fl. oz. MK High Intensity Ocean® Cologne Spray, \$42, 2.5 fl. oz. Domain® Cologne Spray, \$38, 2.5 fl. oz. Cityscape® Cologne Spray, \$50, 2 fl. oz. True Original® Cologne Spray, \$36, 2 fl. oz.

Special-Edition[†] *Mary Kay** Sun Care
After-Sun Replenishing Gel, **\$15**, 6.5 ft. oz.

After a day in the sun, enjoy this cooling, refreshing, hydrating gel. Leaves skin feeling soft and silky, never sticky.



Special-Edition†

Mary Kay* Sun Care
Subtle Tanning Lotion,**

\$18. 4 fl. oz.

Build up gorgeous color in about a week. Glides on evenly and absorbs quickly. No streaks!

**Does not contain sunscreen and does not protect against the sun



LIMITED EDITION[†]

NEW! Limited-Edition[†]
Beauty Unearthed *Mary Kay Perfect Palette*™ (unfilled). **\$18**

Magnetic makeup marvel features an artistic geometric pattern of terracotta, copper and blue hues on the lid.







COVER MODEL

Jo is wearing NEW Mary Kay* Liquid Eye Shadow in Light Beam; Cinnabar, Rose Gold and Onyx Mary Kay Chromafusion* Eye Shadows; NEW Mary Kay* Waterproof Liquid Eyeliner Pen; I ♥ black Lash Love* Mascara; Golden Copper Mary Kay Chromafusion* Blush; Medium Nude Mary Kay* Lip Liner; Rich Truffle Mary Kay* Gel Semi-Matte Lipstick and Silver Moon NouriShine Plus* Lip Gloss.



Ask me, your Independent

Beauty Consultant, how to get
a FREE GIFT* with purchase!

*Available through participating Independent Beauty Consultants only



BEAUTY ON THE GO!

Create makeup looks you love in **real time** with the new *Mary Kay Mirror Me™* App. It uses your phone's camera to apply makeup looks and color products – no mess made and no photo upload necessary! It's FREE, fun and easy!

And every girl needs the *Mary Kay** eCatalog App so she can flip through page after page of beauty products, trend looks and more!

Download these apps from the App Store[™] or Google Play[™] on your mobile device.

App StoreSM is a service mark of Apple, Inc. Google Play[™] is a trademark of Google Inc.

BE 100% CONFIDENT!

Mary Kay Inc. stands behind its products sold by Mary Kay Independent Beauty Consultants. If for any reason you are not **completely satisfied** with any *Mary Kay** product, it will be replaced without charge, exchanged or the full purchase price refunded following its return to your authorized Mary Kay Independent Beauty Consultant or, if she is no longer active, to the Company with proof of purchase.

ALL PRICES ARE SUGGESTED RETAIL. ADD SALES TAX WHERE APPLICABLE. VALID FROM 2/16/20 THROUGH 5/15/20.

†Available while supplies last marykay.com

Standout LEGACY

Built by a Woman for Women.

56 YEARS



Our Mary Kay® Product Promise is simple: We conduct hundreds of thousands of product tests each year for quality, safety and performance.





Through Pink Changing Lives® and are matched by our actions: supporting organizations that empower women and reduce the strain on the Earth's resources.

\$78 MILLION



INSPIRED? LEARN MORE IN THE ABOUT MARY KAY SECTION OF MY MARY KAY PERSONAL WEB SITE OR GO TO MARYKAY.COM.











